

To: Liad Weighing and Control Systems
Att: Mr. Avi Koren – Sales Manager

Dear Avi,

Re: The Color Feeder

I wish to thank you and Liad's R&D team for solving one of our production problems and creating a solution that saved us thousands of Dollars in just a few months.

Plasson Ltd. is a leading Israeli company, which produces injection moulded plastic products and markets worldwide.

I am the Plastic Technologist – Head of Injection Department of the factory in Israel.

During K-98 exhibition I spent many hours looking for a gravimetric color feeding solution that will supply our special needs: Mobile, easy to use and relatively small, for some of our molding machines, especially the ones where we use 10 Grams and more in each batch. Unfortunately, there were only volumetric solutions there.

A few months after K-98 you visited me, and explored possibilities for cooperation between our companies.

Our needs were explained, and after a few months you returned with a solution. After a few sessions of modifications and upgrades, you have succeeded to reach a point where our team approved your product.

As expected, we saved until now thousands of USD, by using your Gravimetric Color Feeders.

Until now we have bought from you 6 feeders. Once in a while, according to our color saving calculations, we might decide to purchase additional systems.

I would like to add one more thing - your system reduces the amount of rejects due to the fact that it alerts immediately when there is not enough color in the feeder.

Please feel free to use my name for a recommendation.

Best Regards,

Shai Barkai
Plastic Technologist
Head of Injection Department